# **Andrew Murray**

☑ hi@asketchyfish.com ♀ Salt Lake City, Utah

Technology executive with 15+ years building high-performing engineering teams and driving technical innovation across startups and enterprise environments. Built and scaled a company from startup to eight-figure valuation with \$5M+ annual revenue, serving millions of monthly users through 50+ B2B partnerships. Currently leading mission-critical airline systems development while bringing extensive experience delivering enterprise solutions in regulated environments across airline, weather, and federal sectors.

#### EXECUTIVE EXPERIENCE

#### **Breeze Airways**

## **Associate Engineering Manager**

October 2023 – Present • Cottonwood Heights, Utah

- Leading an engineering team of six developers across multiple parallel initiatives, balancing mission-critical day-of-travel systems development with complex airline distribution projects and strategic technical initiatives
- Designing and implementing scalable solutions for international market expansion, adhering to complex regulatory requirements while maintaining efficiencies
- Managing integration of NDC partnerships with industry leaders including Expedia and Priceline, demonstrating deep understanding of airline distribution systems
- Driving cross-functional collaboration with Product, Revenue, and Finance teams, effectively communicating technical strategies to non-technical stakeholders
- Championing agile methodologies to streamline development processes, enhance team velocity, and improve delivery predictability

#### OpenSnow

## **Chief Technology Officer**

March 2011 - June 2021 · Various Locations

- Transformed enterprise weather platform from basic infrastructure to scalable architecture supporting millions of monthly active users
- Built and implemented advanced machine learning systems for weather modeling, showcasing ability to adapt to emerging technologies
- Scaled engineering organization from ground up to team of 20, establishing agile development processes and strategic planning frameworks
- Created high-performance API infrastructure handling enterprise-level B2B partner integrations
- Executed technology strategy driving exponential revenue growth across B2B and B2C channels, reaching \$5M+ annual revenue
- Directed technical partnerships with 50+ strategic clients, managing complex contract negotiations and vendor relationships

#### EARLIER LEADERSHIP ROLES

#### National Center for Atmospheric Research

#### Lead Meteorological Software Manager

July 2010 - July 2011 • Boulder, Colorado

- Delivered mission-critical software solutions in heavily regulated research environment
- Shaped organizational technology strategy through technical policy committees

#### **NOAA National Weather Service**

## **Mobile and Geospatial Program Manager**

May 2007 - July 2010 • Salt Lake City, Utah

- Earned NOAA Administrator's Award for technology leadership in federal regulatory environment
- Developed pioneering mobile weather alerting system deployed nationwide
- Directed network of 26 geospatial specialists across Western Region, demonstrating ability to lead distributed teams
- Managed large-scale scientific computing projects requiring security clearance

#### **EDUCATION & COMMUNITY LEADERSHIP**

#### **City of Minneapolis**

## **Chair, Community Environmental Advisory Commission**

January 2015 - May 2019

Fostered consensus between city council, industry stakeholders, and community groups on complex environmental initiatives while driving collaborative solutions

#### **American Meteorological Society**

## **Board Member, Private Sector Meteorologists**

January 2015 – January 2018

Represented diverse interests of private sector meteorologists while establishing mentorship programs, demonstrating ability to advocate for industry needs while developing future leaders

#### University of Utah

## **B.Sc. Meteorology**

2009 • Salt Lake City, Utah